

Hello to All,

LEVO has succeeded in the sale of the *first ever* Medicare funded manual standing wheelchair.

This is a huge *win* for **LEVO** and holds huge potential for our field sales personnel.

Below is how it was accomplished.

-

Utilizing the new coding scenario, the dealer:

- 1) Coded the LAE - K0005
ULTRALIGHT WHEELCHAIR
- 2) Coded the power standing portion – E2301 (*see page 2 of the Order Form*)
WHEELCHAIR ACCESSORY, POWER STANDING SYSTEM, ANY TYPE
(Medicare always denies funding for the standing function on a wheelchair.)
- 3) The dealer then completed an ABN
“An Advance Beneficiary Notice (ABN), also known as a waiver of liability, is a notice a provider should give you before you receive a service if, based on Medicare coverage rules, your provider has reason to believe Medicare will not pay for the service”
- 4) With the Medicare denial, the dealer then submitted to Medicaid (secondary funding sources) for the power standing function - E2301
WHEELCHAIR ACCESSORY, POWER STANDING SYSTEM, ANY TYPE
The standing power function was approved by Medicaid.
The K0005 was approved by Medicare.

Some notes:

- 5) Per the new Order Form (see attached), when quoting/submitting for the manual standing chairs, the base is now always the **LAE**.
- 6) Per the new Order Form, to that base code (K0005) is added the appropriate standing code:
 - a. **E2230 – MANUAL WHEELCHAIR ACCESSORY, MANUAL STANDING SYSTEM**
Or
E2301 - WHEELCHAIR ACCESSORY, POWER STANDING SYSTEM, ANY TYPE
 - b. So, the LAE combined with the E2301 is the equivalent of the LCEV.
 - c. While this sale was accomplished with an ABN and was thru Medicare, a non-Medicare sale usually does not require the ABN. Simply utilize the base code (K0005) and accessory code (E2230 or E2301).

-

